



Vilicom announces it is streamlining servicing of inbuilding 4G and 5G connectivity with Mavenir

Vilicom introduces “Connectivity-as-a-Service” – a new fully digital business model based on Open Virtualised RAN technology that streamlines and rapidly reduces costs for inbuilding 4G and 5G connectivity

Reading, UK – Thursday 20 February 2020: UK based wireless telecommunications provider, [Vilicom](#) has today announced it has partnered with cloud-native software company Mavenir to bring a new offering to the market – “Connectivity-as-a-Service” – that will streamline the delivery of high capability inbuilding 4G and 5G mobile connectivity.

Mavenir’s virtualised RAN (vRAN) platform enables Vilicom to host multiple networks using the same IT infrastructure. This means Vilicom can streamline operations and rapidly reduce the cost of inbuilding 4G and 5G connectivity for new customers.

Working with Vilicom, Mavenir’s vRAN platform brings increased business agility with network elasticity, flexibility, and dynamic RAN optimisation – an approach that is very different from traditional proprietary approaches.

“Mavenir is delighted to partner with Vilicom who shares its vision to transform mobile network economics and address infinite demand from consumers and devices for mobile connectivity on a massive scale. This is an exciting time for the mobile industry and Mavenir’s collaboration with Vilicom will advance innovative cost reduction solutions to meet this surge in demand”, states Stefano Cantarelli, Chief Marketing Officer of Mavenir.

This new affordable and reliable service from Vilicom has been developed to deliver fit-for-purpose mobile connectivity services and offer quality assured 4G and 5G communications that cater to all customers’ needs.

Primarily aimed at property developers, landlords and business professionals, Vilicom’s new CaaS solution is targeted towards anyone that considers mobile connectivity to be an important asset on their properties or to be a fundamental building block of their organisations’ digital strategy.

“Mobile Network Operators are and have been traditional partners of Vilicom for the last 20-years. They will also benefit from this product, since we believe, it will allow them to densify the deployment of network coverage and capacity, where it is most needed, the indoors,” states Sean Keating, CEO of Vilicom.

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About Mavenir:

Mavenir is the industry’s only End-to-End, Cloud Native Network Software Provider, redefining network economics for Communication Service Providers (CSPs). Our innovative solutions pave the way to 5G with 100% software-based, end-to-end, Cloud Native network solutions. Leveraging industry-leading firsts in VoLTE, VoWiFi, Advanced Messaging (RCS), Multi-ID, vEPC and vRAN, Mavenir accelerates network transformation for more than 250+ CSP customers in over 130 countries, serving over 50% of the world’s subscribers.

We embrace disruptive, innovative technology architectures and business models that drive service agility, flexibility, and velocity. With solutions that propel NFV evolution to achieve web-scale economics, Mavenir offers solutions to CSPs for revenue generation, cost reduction, and revenue protection. www.mavenir.com.

Mavenir Partnership | Thursday 20 February 2020



About Vilicom:

Vilicom is at the forefront of designing, installing and managing the global networks that give people in over 20 countries and four continents the freedom to communicate and work from anywhere. Vilicom's consultancy and system integration services harness wireless technology, data and intelligent analytics across every industry sector to deliver unprecedented productivity and efficiencies. Vilicom works with some of the biggest (and, indeed, the smallest) technology-driven companies in the world, offering insight-led consultancy and advice on everything from vendor selections and technology strategy to mergers, acquisitions and project delivery.

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